

# EARNED POSITION REQUIREMENTS

2.12.2021

POSITION	QUALIFIED IMR	EXECUTIVE TRAINER	EXECUTIVE DIRECTOR	NATIONAL DIRECTOR	SENIOR VICE PRESIDENT	PLATINUM SVP	DOUBLE PLATINUM SVP	DIAMOND SVP
STRUCTURAL REQUIREMENTS	<b>QIMR</b>	<b>ET</b> 	<b>ED</b> FOUR LINES OF A QUALIFIED IMR 	<b>ND</b> SIX LINES OF A QUALIFIED IMR 	<b>SVP</b> EIGHT LINES OF A QUALIFIED IMR 	<b>PSVP</b> TEN LINES OF A QUALIFIED IMR 	<b>DPSVP</b> TEN LINES OF A QUALIFIED IMR 	<b>DSVP</b> TEN LINES OF A QUALIFIED IMR 
		<ul style="list-style-type: none"> <li>2 Frontline Qualified IMRs (QIMR)</li> </ul> Alternate Qualification: <ul style="list-style-type: none"> <li>If already hit ET with 2&amp;12, \$50 personal CV will maintain ET position</li> </ul>	<ul style="list-style-type: none"> <li>4 independent lines with a QIMR</li> <li>2 independent lines with at least an ET</li> </ul>	<ul style="list-style-type: none"> <li>6 independent lines with a QIMR</li> <li>2 independent lines with at least an ED</li> </ul>	<ul style="list-style-type: none"> <li>8 independent lines with a QIMR</li> <li>2 independent lines with at least an ND</li> </ul>	<ul style="list-style-type: none"> <li>10 independent lines with a QIMR</li> <li>2 independent lines with at least an ND</li> <li>2 independent lines with at least an SVP</li> </ul>	<ul style="list-style-type: none"> <li>10 independent lines with a QIMR</li> <li>2 independent lines with at least an ND</li> <li>3 independent lines with at least an SVP</li> </ul>	<ul style="list-style-type: none"> <li>10 independent lines with a QIMR</li> <li>2 independent lines with at least an ND</li> <li>3 independent lines with at least an SVP</li> <li>3 independent lines with at least a PSVP</li> </ul>
ORGANIZATIONAL CUSTOMER POINTS REQUIRED			100 Customer Points (CPs)	450 Customer Points (CPs)	1,500 CPs in SVP org <b>BRONZE SVP</b> 3,000 CPs in SVP, SVP2 & SVP3 organizations <b>SILVER SVP</b> 4,500 CPs in SVP, SVP2 & SVP3 organizations <b>GOLD SVP</b> 6,000 CPs in SVP, SVP2 & SVP3 organizations	8,000 Customer Points in your organization	16,000 Customer Points in your organization	40,000 Customer Points in PSVP, PSVP2 organizations
PERSONAL CUSTOMER POINTS	<b>6 OR \$25 CV</b>	<b>12</b>	<b>20</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>25</b>
LEADERSHIP BENEFITS*					Number of <b>Leadership Profit Pool</b> shares awarded increase based on your leadership level between ND and Diamond. <i>See reverse side for details.</i>			
					<ul style="list-style-type: none"> <li>Car Allowance</li> <li>Dream Vacation</li> </ul>	<ul style="list-style-type: none"> <li>Car Allowance</li> <li>Dream Vacation</li> </ul>	<ul style="list-style-type: none"> <li>Car Allowance</li> <li>Dream Vacation</li> </ul>	<ul style="list-style-type: none"> <li>Car Allowance</li> <li>Dream Vacation</li> <li>\$250,000 Earned Position Bonus</li> <li>\$5,000/month Lifestyle Credit</li> </ul>

## QUICK START BONUS

**\$200** (12 Customer Points) → **\$350** (+ 15 Customer Points)  
**\$600** (+ 20 Customer Points)  
**\$1,000** (+ 25 Customer Points)

When achieved within first 30 days. Paid at 50% if achieved in 60 days.

## RESIDUAL COMMISSION ON PERSONAL & TEAM SALES

Percentage of the Commission Value (CV) of products and services paid by position

Position	% of Total CV	CV Example	Commission
IMR	10%	\$20 CV Item	\$2
ET	2%	\$20 CV Item	\$0.40
ED	3%	\$20 CV Item	\$0.60
ND	10%	\$20 CV Item	\$2
ND2	5%	\$20 CV Item	\$1
SVP	20%	\$20 CV Item	\$4
SVP2	10%	\$20 CV Item	\$2
SVP3	5%	\$20 CV Item	\$1
PSVP	20%	\$4 CV Item	\$0.80
PSVP2	4%	\$4 CV Item	\$0.40
PSVP3	2%	\$4 CV Item	\$0.20
DPSVP	5%	\$1 CV Item	\$0.60
DPSVP2	1%	\$1 CV Item	\$0.20
Diamond	3%	\$20 CV Item	\$0.60

Additional 2% of the CV contributed to Leadership Profit Pool

Additional Residual and One-Time Bounties pay fully to IMR  
 Bulk Wholesale: IMR 50%, ET 1%, ED 2%, ND 5%, ND2 3%, SVP 10%, SVP2 5% SVP3 4%, PSVP 5%, PSVP2 4%, PSVP3 2%, DPSVP 5%, DPSVP2 1%, DSVP 3%

## EARNED POSITION BONUS

POSITION	DAYS TO QUALIFY FOR POSITION	BONUS
ET	N/A	\$100
ED	60	\$750
ND	90	\$1,500
SVP	180	\$5,000

## MENTORSHIP BONUS

POSITION PROMOTED	SPONSOR	ENROLLER
ET*	\$12.50	\$12.50
ED	\$25	\$25
ND	\$50	\$50

\*Paid when a representative you sponsor and/or enroll promotes  
 \*Pays only if Quick Start Coaching bonus has not been earned

## QUICK START COACHING BONUS

Quick Start Bonus: \$200 (12 Customer Points)

Get PAID to Help Others Succeed

YOU \$50  
 SVP \$25  
 PSVP \$25

Bonuses Pay out Weekly. Paid at 50% if achieved in 60 days

## OPEN-LINE TEAM BONUSES

EXECUTIVE TRAINER		EXECUTIVE DIRECTOR		NATIONAL DIRECTOR		SENIOR VICE PRESIDENT		PLATINUM SENIOR VICE PRESIDENT	
QIMRS	BONUS	QIMRS	BONUS	QIMRS	BONUS	QIMRS	BONUS	QIMRS	BONUS
2	\$100	5	\$450	12	\$900	15	\$1,125	45	\$1,000
4	\$200	10	\$900	20	\$1,500	30	\$2,250	75	\$2,000
6	\$400	15	\$1,350	30	\$2,250	45	\$3,375	100	\$3,000
8	\$600	20	\$1,800	40	\$3,000	60	\$4,500	150	\$5,000
10	\$1,000	25	\$2,250	50	\$3,750	75	\$5,625	175	\$7,000
		30	\$2,700	60	\$4,500	100	\$7,500	200	\$10,000

Based on total number of new IMRs that enroll in a calendar month. Platinum+ required for eligibility. You may earn the OL Bonus for each position for which you qualify.

## CUSTOMER CLUB BONUSES

Calendar Month Personal Volume

**\$250** Commission Value (CV) → **\$100/mo**  
 \* Approx. \$1,000 in sales.

**\$500** Commission Value (CV) → **\$250/mo**  
 \* Approx. \$2,000 in sales.

**\$1,000** Commission Value (CV) → **\$500/mo**  
 \* Approx. \$4,000 in sales.

## CAR ALLOWANCE

POSITION	MONTHLY PAYMENT
SENIOR VICE PRESIDENT	up to \$200/mo
BRONZE SVP	up to \$400/mo
SILVER SVP	up to \$500/mo
GOLD SVP	up to \$600/mo
PLATINUM SVP	up to \$800/mo
DOUBLE PLATINUM SVP	up to \$1,200/mo

Minimum production requirements apply

## ANNUAL LEADERSHIP PROFIT POOL

MONTHLY CRITERIA	SHARES AWARDED				
	ND	SVP	PSVP	DPSVP	DIAMOND
POSITION QUALIFICATION***	5	15	150	300	750
TOP 10 CUSTOMER PRODUCTION	1-10	2-20	3-30	4-40	5-50
TOP 10 IMR PRODUCTION	1-10	2-20	3-30	4-40	5-50
TOP 10 OPEN-LINE PDN SUBSCRIBERS	1-10	2-20	3-30	4-40	5-50
TOP 10 OPEN-LINE NATIONAL TICKET SALES	1-10	2-20	3-30	4-40	5-50
SVP PROMOTIONS	N/A	N/A	20	20	20
PSVP PROMOTIONS	N/A	N/A	N/A	30	30

Bonus pool funded by 2% of CV contribution from all product and service sales