



5LINX Commercial Energy Updated Point Structure: CV over 5 Tiers*

Tiers:

I: \leq \$150 CV... 2 points ^(SM)

II: \$151-\$300 CV... 3 points ^(M)

III: \$301-\$500 CV... 4 points ^(L)

IV: \$501-\$750 CV... 5 points ^(XL)

V: \geq \$751 CV... 7 points ^(XXL)



UPDATE to the Commercial Energy Point Structure In the past, orders were worth a flat 2 points. Going forward, points will be based on the CV that the field (Reps) will actually receive off of the sale/order. We have assigned 5 tiers for points ranging from 2-7 points. This will NOT be a fluctuating point. All orders will initially reflect as 2 points. After 60 days the permanent point value will reflect on the order.