

ED Accountability Tracker

My Name: _____ My RIN: _____ My Cell: _____ Date: (Mon.) _____ – (Sun.) _____
 Attention: _____ Fax to: _____ E-mail to: _____

1 My Weekly Goals

	LAST WEEK'S ACTUAL	THIS WEEK'S GOAL
Personal Guests	<input type="text"/>	<input type="text"/>
Second Look Guests	<input type="text"/>	<input type="text"/>
New IMRs (ED Open-Line)	<input type="text"/>	<input type="text"/>
Total Newly Promoted ETs	<input type="text"/>	<input type="text"/>
New National Registrations	<input type="text"/>	<input type="text"/>

Earned Position Goals

	GOAL	ACTUAL
Date I will be an ND	<input type="text"/>	<input type="text"/>
Date I will be an SVP	<input type="text"/>	<input type="text"/>

Closing Percentage

Paid IMRs / Total Guests = %

2 My Opportunity

New Prospects

Potential Leverage List (Prospects On the Fence)

IMRs I Quick Started

Day

3 My Presentations

Time		Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
12:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
2:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
4:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
6:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
8:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>

Prime PBR Time

I have accepted the challenge of being held accountable to both myself and my leader. I am committed to succeed as a SLINX® team player, and I am willing to pay the price to accomplish my goals. By signing this I am giving my leader permission to have expectations such as getting sheets in on time, providing consistent work ethic, taking time for a quality sheet and not rushing through it and guessing at the numbers.

Signature: _____

Date: _____