

| POSITION                                       | QUALIFIED IMR      | EXECUTIVE TRAINER   | EXECUTIVE DIRECTOR   | NATIONAL DIRECTOR   | SENIOR VICE PRESIDENT  | PLATINUM SVP   | DOUBLE PLATINUM SVP  | DIAMOND SVP  |
|--|--------------------|---|--|---|--|--|--|--|
| <b>STRUCTURAL REQUIREMENTS</b>                 | <p><b>QIMR</b></p> | <p><b>ET</b></p> <p>QIMR QIMR</p> <ul style="list-style-type: none"> <li>2 Frontline Qualified IMRs (QIMR)</li> </ul> | <p><b>ED</b></p> <p>FOUR LINES OF A QUALIFIED IMR</p> <p>ET ET</p> <ul style="list-style-type: none"> <li>4 separate lines with a QIMR</li> <li>2 separate lines with an ET</li> </ul> | <p><b>ND</b></p> <p>SIX LINES OF A QUALIFIED IMR</p> <p>ED ED</p> <ul style="list-style-type: none"> <li>6 separate lines with a QIMR</li> <li>2 separate lines with an ED</li> </ul> | <p><b>SVP</b></p> <p>EIGHT LINES OF A QUALIFIED IMR</p> <p>ND ND</p> <ul style="list-style-type: none"> <li>8 separate lines with a QIMR</li> <li>2 separate lines with an ND</li> </ul>   | <p><b>PSVP</b></p> <p>TEN LINES OF A QUALIFIED IMR</p> <p>ND ND ND</p> <p>SVP SVP</p> <ul style="list-style-type: none"> <li>10 separate lines with a QIMR</li> <li>3 separate lines with an ND</li> <li>2 separate lines with an SVP</li> </ul> | <p><b>DPSVP</b></p> <p>TEN LINES OF A QUALIFIED IMR</p> <p>ND ND</p> <p>SVP SVP SVP SVP</p> <ul style="list-style-type: none"> <li>10 separate lines with a QIMR</li> <li>2 separate lines with an ND</li> <li>4 separate lines with an SVP</li> </ul> | <p><b>DSVP</b></p> <p>TEN LINES OF A QUALIFIED IMR</p> <p>SVP SVP SVP</p> <p>PSVP PSVP PSVP</p> <ul style="list-style-type: none"> <li>10 separate lines with a QIMR</li> <li>2 separate lines with an ND</li> <li>3 separate lines with an SVP</li> <li>3 separate lines with a PSVP</li> </ul> |
| <b>ORGANIZATIONAL CUSTOMER POINTS REQUIRED</b> |                    |   | 100 Customer Points (CPs)  | 500 Customer Points (CPs)   | 1,500 residual CPs in your organization  | 15,000 residual CPs in SVP, SVP2 and SVP3 organizations  | 30,000 residual CPs in SVP, SVP2 and SVP3 organizations or 50,000 residual CPs in PSVP, PSVP2 organizations  | 75,000 residual CPs in PSVP, PSVP2 organizations<br>Five (5) lines with at least 10,000 CPs  |
| <b>PERSONAL CUSTOMER POINTS</b>                | <b>6#</b>          | <b>12</b>   | <b>20</b>  | <b>25</b>   | <b>25</b>  | <b>25</b>  | <b>25</b>  | <b>25</b>  |
| <b>LEADERSHIP BENEFITS**</b>                   |                    |   |  | <ul style="list-style-type: none"> <li>Leadership Pool Shares</li> </ul>  | <ul style="list-style-type: none"> <li>BSVP: 3,000 residual CPs in SVP, SVP2 and SVP3 organizations</li> <li>SSVP: 4,500 residual CPs in SVP, SVP2 and SVP3 organizations</li> <li>GSVP: 7,500 residual CPs in SVP, SVP2 and SVP3 organizations</li> <li>Leadership Pool Shares (Additional)</li> <li>Car Allowance</li> <li>Dream Vacation</li> </ul> | <ul style="list-style-type: none"> <li>Leadership Pool Shares (Additional)</li> <li>Enhanced Car Allowance</li> <li>Dream Vacation</li> </ul>  | <ul style="list-style-type: none"> <li>Leadership Pool Shares (Additional)</li> <li>Premium Car Allowance</li> <li>Dream Vacation</li> </ul>   | <ul style="list-style-type: none"> <li>Leadership Pool Shares (Additional)</li> <li>Luxury Car Allowance</li> <li>Dream Vacation</li> <li>\$300,000 earned position bonus</li> <li>\$10,000/month lifestyle credit</li> </ul>  |



### QUICK START BONUS

Earned in your first 30 days  
(Paid at 50% if achieved in first 60 days)

| QUALIFIED IMRs | PERSONAL CUSTOMER POINTS | BONUS           |
|----------------|--------------------------|-----------------|
| 0              | 6                        | \$25 QUALIFYING |
| 1              | 8                        | \$100           |
| 2              | 12                       | \$250           |
| 3              | 15                       | \$400           |
| 4              | 20                       | \$600           |
| 5              | 25                       | \$1,000         |

### RESIDUAL COMMISSION ON PERSONAL AND TEAM SALES

Percentage of the Commission Value (CV) of products and services paid by position

**Additional 2% of the CV contributed to Leadership Pool**

Additional Residual Bounty applies on Product Sales, paid fully to selling IMR. Additional One-Time Bounty applies on select Services, paid fully to selling IMR. Affiliates do not earn CV, but are eligible for Residual Bounties on Product sales.

50% of the CV is paid at IMR on Bulk Wholesale product orders. The other 50% pays at ET 1%, ED 2%, ND 5%, ND2 3%, SVP 10%, SVP2 5%, SVP3 4%, PSVP 5%, PSVP2 4%, PSVP3 2%, DPSVP 5%, DPSVP2 1%, DIAMOND 3%



### EARNED POSITION BONUS

Qualification period begins on representative's start date

| POSITION | DAYS TO QUALIFY FOR POSITION | BONUS   |
|----------|------------------------------|---------|
| ET       | NO DEADLINE                  | \$100   |
| ED       | 60                           | \$750   |
| ND       | 90                           | \$1,500 |
| SVP      | 180                          | \$5,000 |



### CUSTOMER ACQUISITION BONUS (CABS)

Paid when new IMR qualifies within first 30 days

| POSITION   | BONUS       |
|------------|-------------|
| ET         | \$20        |
| ED         | UP TO \$40  |
| ND         | UP TO \$95  |
| SVP        | UP TO \$125 |
| PSVP/DPSVP | UP TO \$135 |
| DIAMOND    | UP TO \$140 |



### MENTORSHIP BONUS

Paid when a representative you personally Sponsor and/or Enroll promotes. 50% paid to Sponsor, 50% paid to Enroller.

| POSITION PROMOTED | BONUS |
|-------------------|-------|
| ET                | \$25  |
| ED                | \$50  |
| ND                | \$100 |



### OPEN-LINE BONUSES

Based on total number of new IMRs that enroll in a calendar month and qualify in their first 30 days. PDN required for eligibility. You may earn the OL Bonus for each position for which you qualify.

| EXECUTIVE TRAINER |         | EXECUTIVE DIRECTOR |         | NATIONAL DIRECTOR |         | SENIOR VICE PRESIDENT |         | PLATINUM SENIOR VICE PRESIDENT |          |
|-------------------|---------|--------------------|---------|-------------------|---------|-----------------------|---------|--------------------------------|----------|
| QIMRS             | BONUS   | QIMRS              | BONUS   | QIMRS             | BONUS   | QIMRS                 | BONUS   | QIMRS                          | BONUS    |
| 2                 | \$100   | 5                  | \$450   | 12                | \$900   | 15                    | \$1,125 | 45                             | \$1,000  |
| 4                 | \$200   | 10                 | \$900   | 20                | \$1,500 | 30                    | \$2,250 | 75                             | \$2,000  |
| 6                 | \$400   | 15                 | \$1,350 | 30                | \$2,250 | 45                    | \$3,375 | 100                            | \$3,000  |
| 8                 | \$600   | 20                 | \$1,800 | 40                | \$3,000 | 60                    | \$4,500 | 150                            | \$5,000  |
| 10                | \$1,000 | 25                 | \$2,250 | 50                | \$3,750 | 75                    | \$5,625 | 175                            | \$7,000  |
|                   |         | 30                 | \$2,700 | 60                | \$4,500 | 100                   | \$7,500 | 200                            | \$10,000 |



### CUSTOMER MILESTONE BONUSES

Based on total personally referred customers

| CUSTOMERS | BONUS        |
|-----------|--------------|
| 25        | \$100 /MONTH |
| 50        | \$250 /MONTH |
| 100       | \$500 /MONTH |



### CAR PROGRAM

Position must be maintained 20 or more days to qualify in a calendar month

| POSITION              | MONTHLY PAYMENT     |
|-----------------------|---------------------|
| SENIOR VICE PRESIDENT | UP TO \$200/MONTH   |
| BRONZE SVP            | UP TO \$400/MONTH   |
| SILVER SVP            | UP TO \$500/MONTH   |
| GOLD SVP              | UP TO \$700/MONTH   |
| PLATINUM SVP          | UP TO \$1,200/MONTH |



### ANNUAL LEADERSHIP POOL

Bonus pool funded by 2% of CV contribution from all product and service sales

| MONTHLY CRITERIA                       | SHARES AWARDED |      |      |       |         |
|--|----------------|------|------|-------|---------|
|  | ND             | SVP  | PSVP | DPSVP | DIAMOND |
| POSITION QUALIFICATION***              | 5              | 15   | 150  | 300   | 750     |
| TOP 10 CUSTOMER PRODUCTION             | 1-10           | 2-20 | 3-30 | 4-40  | 5-50    |
| TOP 10 IMR PRODUCTION                  | 1-10           | 2-20 | 3-30 | 4-40  | 5-50    |
| TOP 10 OPEN-LINE PDN SUBSCRIBERS       | 1-10           | 2-20 | 3-30 | 4-40  | 5-50    |
| TOP 10 OPEN-LINE NATIONAL TICKET SALES | 1-10           | 2-20 | 3-30 | 4-40  | 5-50    |
| SVP PROMOTIONS                         | N/A            | N/A  | 20   | 20    | 20      |
| PSVP PROMOTIONS                        | N/A            | N/A  | N/A  | 30    | 30      |