



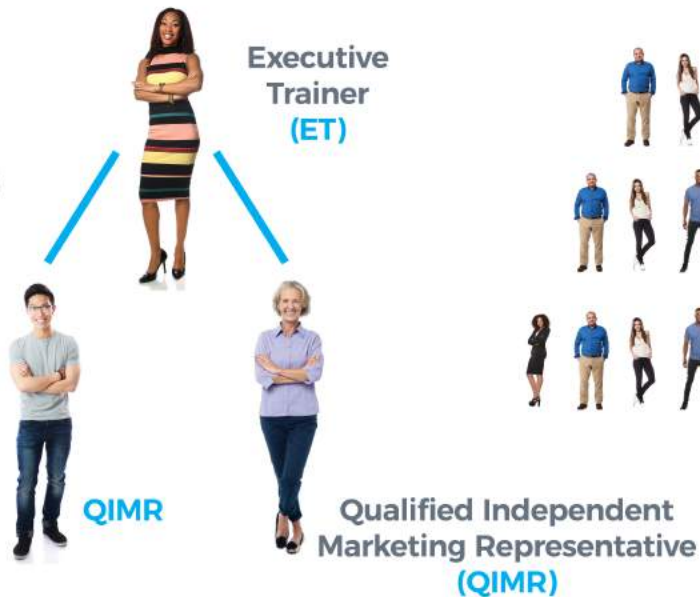
**511X**

**BUILD YOUR LEGACY**

**ADVANCED COMPENSATION  
TRAINING**

# Quick Start Bonus

- 2 qualified IMRs
- 12 customer points
- \$250 bonus



**In Your First 30 Days**

- 50% bonus paid if achieved in 60 days
- May qualify for more than 1 bonus (ex. \$600 for 4 IMRs & 20 CPs in 30 days; additional \$200 paid for 5 & 25 in 60 days)

# Earned Position Bonuses

## Executive Trainer

- \$250 bonus
- Must meet position requirements in first 30 days
- Orders counting toward bonus must be submitted by 30<sup>th</sup> day (orders may go active after cut off date)
- Position must be maintained 10 consecutive days for bonus to pay

## Executive Director

- \$750 bonus
- Must meet position requirements in first 60 days
- Orders counting toward bonus must be submitted by 60<sup>th</sup> day (orders may go active after cut off date)
- Position must be maintained 10 consecutive days for bonus to pay



# Earned Position Bonuses

## National Director

- \$1,500 bonus
- Must meet position requirements in first 90 days
- Orders counting toward bonus must be submitted by 90<sup>th</sup> day (orders may go active after cut off date)
- Position must be maintained 10 consecutive days for bonus to pay

## Senior Vice President

- \$5,000 bonus
- Must meet position requirements in first 180 days
- Orders counting toward bonus must be submitted by 180<sup>th</sup> day (orders may go active after cut off date)
- Position must be maintained 60 consecutive days for bonus to pay



# Customer Acquisition Bonuses

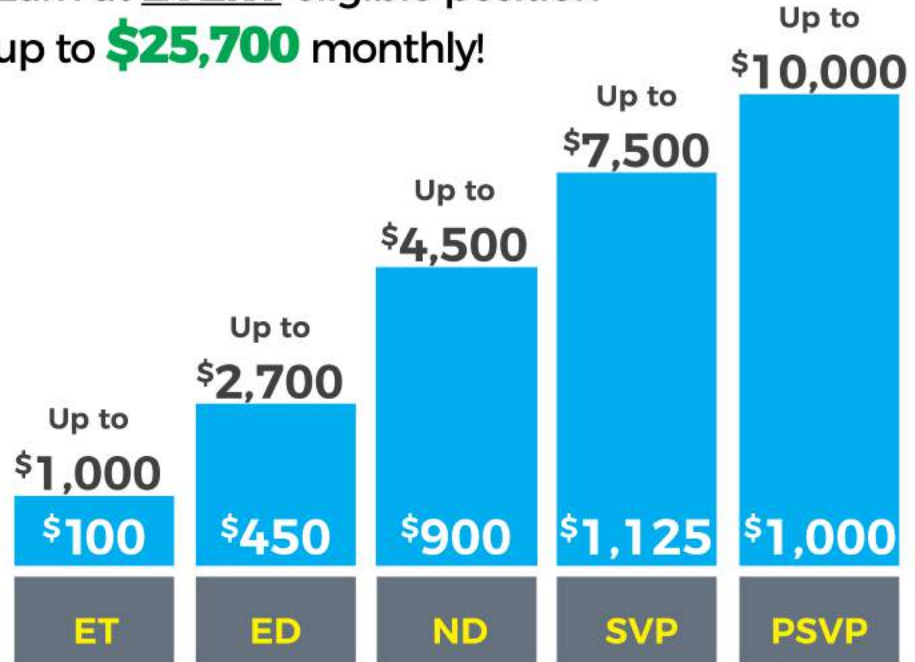
- Paid when a new IMR qualifies in first 30 days
- Must be the enroller of newly qualified rep to earn a CAB



# Monthly Team Bonuses

- Available to ET's and above who enroll & qualify specific # of reps in a calendar month
- Must have an active PDN subscription for bonus eligibility
- Bonus may be paid in multiple installments (based on qualification date of reps counting toward bonus)

Earn at **EVERY** eligible position—  
up to **\$25,700** monthly!



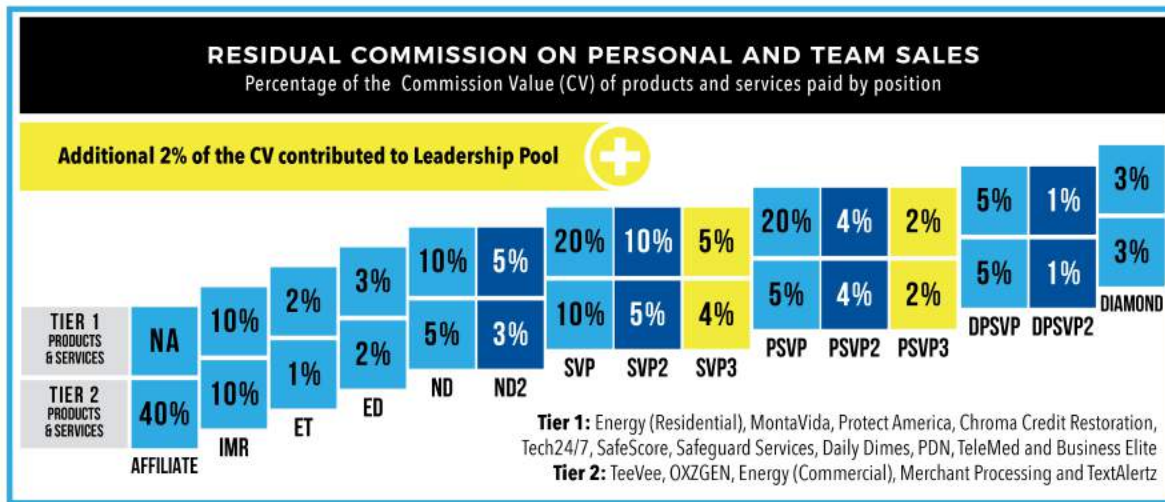
# Customer Club Bonuses

- Based on total number of customer orders, not customer points
- Paid each month a representative maintains 25, 50, or 100 customers
- Only one bonus paid per month (whichever is greatest)

CUSTOMER CLUB BONUS	
<b>25</b> Customers	<b>\$100</b> Per Month
<b>50</b> Customers	<b>\$250</b> Per Month
<b>100</b> Customers	<b>\$500</b> Per Month

# Residual Commission

- Two-tier commission structure
- 2nd & 3rd generations paid at ND-PSVP positions
- IMR earns 40% + 10% of CV on tier 2 products and services





# Annual Leadership Pool

- Shares awarded for position qualification at ND, SVP, PSVP, DPSVP and Diamond
- Additional shares awarded for various production goals and leadership promotions
- Pool split based on total shares among qualified representatives
- Dispersed annually

ANNUAL LEADERSHIP POOL					
Bonus pool funded by 2% of CV contribution from all product and service sales					
MONTHLY CRITERIA	SHARES AWARDED				
	ND	SVP	PSVP	DPSVP	DIAMOND
POSITION QUALIFICATION	5	15	150	300	750
TOP 10 CUSTOMER PRODUCTION	1-10	2-20	3-30	4-40	5-50
TOP 10 IMR PRODUCTION	1-10	2-20	3-30	4-40	5-50
TOP 10 OPEN-LINE PDN SUBSCRIBERS	1-10	2-20	3-30	4-40	5-50
TOP 10 OPEN-LINE NATIONAL TICKET SALES	1-10	2-20	3-30	4-40	5-50
SVP PROMOTIONS	N/A	N/A	20	20	20
PSVP PROMOTIONS	N/A	N/A	N/A	30	30

# You Get Paid 7 Different Ways!

- ✓ 1 Quick Start Bonus (Up to \$1,000)
- ✓ 2 Earned Position Bonus (Up to \$5,000)
- ✓ 3 Customer Acquisition Bonus (Up to \$140 each)
- ✓ 4 Team Bonuses (Up to \$25,700/month)
- ✓ 5 Customer Club Bonuses (Up to \$500/month)
- ✓ 6 Monthly Residual Commission on ALL Personal Referred Customers
- ✓ 7 Monthly Residual Commission on Team Referred Customers



**PLUS Executive  
Level Benefits**

- Car Allowance
- Annual Vacations
- Leadership Pool