

# ED Accountability Tracker

My Name: \_\_\_\_\_ My RIN: \_\_\_\_\_ My Cell: \_\_\_\_\_ Date: (Mon.) \_\_\_\_\_ – (Sun.) \_\_\_\_\_  
 Attention: \_\_\_\_\_ Fax to: \_\_\_\_\_ E-mail to: \_\_\_\_\_

## 1 My Weekly Goals

	LAST WEEK'S ACTUAL	THIS WEEK'S GOAL
Personal Guests	<input type="text"/>	<input type="text"/>
Second Look Guests	<input type="text"/>	<input type="text"/>
New IMRs (ED Open-Line)	<input type="text"/>	<input type="text"/>
Total Newly Promoted ETs	<input type="text"/>	<input type="text"/>
New National Registrations	<input type="text"/>	<input type="text"/>

## Earned Position Goals

	GOAL	ACTUAL
Date I will be an ND	<input type="text"/>	<input type="text"/>
Date I will be an SVP	<input type="text"/>	<input type="text"/>

## Closing Percentage

Paid IMRs  / Total Guests  =  %

## 2 My Opportunity

### New Prospects

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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\_\_\_\_\_

### Potential Leverage List (Prospects On the Fence)

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\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### IMRs I Quick Started

Day
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_____
_____
_____
_____
_____
_____
_____
_____
_____

## 3 My Presentations

Time		Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
12:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
2:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
4:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
6:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>
8:30 P.M.	Rep's Name >	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>	Guests: <input type="text"/> IMRs: <input type="text"/>

Prime PBR Time

I have accepted the challenge of being held accountable to both myself and my leader. I am committed to succeed as a SLINX® team player, and I am willing to pay the price to accomplish my goals. By signing this I am giving my leader permission to have expectations such as getting sheets in on time, providing consistent work ethic, taking time for a quality sheet and not rushing through it and guessing at the numbers.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_