

# COMPENSATION PLAN OVERVIEW

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	QUALIFIED IMR	EXECUTIVE TRAINER	EXECUTIVE DIRECTOR	NATIONAL DIRECTOR	SENIOR VICE PRESIDENT	PLATINUM SVP	DOUBLE PLATINUM SVP	DIAMOND SVP
<b>STRUCTURAL</b>	<p><b>QIMR</b></p>	<p><b>ET</b></p> <p>QIMR QIMR</p> <ul style="list-style-type: none"> <li>2 Frontline QUALIFIED IMRs (QIMR)</li> </ul>	<p><b>ED</b></p> <p>FOUR LINES OF A QUALIFIED IMR</p> <p>ET ET</p> <ul style="list-style-type: none"> <li>4 SEPARATE lines with a QIMR</li> <li>2 SEPARATE lines with an ET</li> </ul>	<p><b>ND</b></p> <p>SIX LINES OF A QUALIFIED IMR</p> <p>ED ED ED</p> <ul style="list-style-type: none"> <li>6 SEPARATE lines with a QIMR</li> <li>3 SEPARATE lines with an ED</li> </ul>	<p><b>SVP</b></p> <p>EIGHT LINES OF A QUALIFIED IMR</p> <p>ND ND ND</p> <ul style="list-style-type: none"> <li>8 SEPARATE lines with a QIMR</li> <li>3 SEPARATE lines with an ND</li> </ul>	<p><b>PSVP</b></p> <p>TEN LINES OF A QUALIFIED IMR</p> <p>ND ND ND ND</p> <p>SVP SVP</p> <ul style="list-style-type: none"> <li>10 SEPARATE lines with a QIMR</li> <li>4 SEPARATE lines with an ND</li> <li>2 SEPARATE lines with an SVP</li> </ul>	<p><b>DPSVP</b></p> <p>TEN LINES OF A QUALIFIED IMR</p> <p>ND ND</p> <p>SVP SVP SVP SVP</p> <ul style="list-style-type: none"> <li>10 SEPARATE lines with a QIMR</li> <li>2 SEPARATE lines with an ND</li> <li>4 SEPARATE lines with an SVP</li> </ul>	<p><b>DSVP</b></p> <p>TEN LINES OF A QUALIFIED IMR</p> <p>SVP SVP SVP</p> <p>PSVP PSVP PSVP</p> <ul style="list-style-type: none"> <li>10 SEPARATE lines with a QIMR</li> <li>2 SEPARATE lines with an ND</li> <li>3 SEPARATE lines with an SVP</li> <li>3 SEPARATE lines with a PSVP</li> </ul>
<b>ORGANIZATIONAL RESIDUAL CUSTOMER POINTS REQUIRED</b>			100 Customer Points (CPs)	500 Customer Points (CPs)	2,000 residual CPs in ND AND ND1 organizations	15,000 residual CPs in SVP, SVP1, SVP2 ½ organizations	30,000 residual CPs in SVP, SVP1, SVP2 ½ organizations or 50,000 residual CPs in PSVP, PSVP1 organizations	75,000 residual CPs in PSVP, PSVP1 organizations Five (5) lines with 10,000 CPs
<b>PERSONAL CUSTOMER POINTS<sup>#</sup></b>	<b>8</b>	<b>12</b>	<b>20</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>25</b>
<b>BENEFITS*</b>					<ul style="list-style-type: none"> <li>BMW monthly payment (or comparable vehicle)</li> <li>Annual paid vacation</li> <li>5,000 Stock Options</li> <li>\$500-\$1,500 expense account</li> </ul>	<ul style="list-style-type: none"> <li>Luxury car monthly payment (Mercedes S-Class, Tesla, or comparable vehicle)</li> <li>Dream vacation</li> <li>5,000 additional stock options</li> <li>1 Share of the Platinum Pool</li> </ul>	<ul style="list-style-type: none"> <li>5,000 additional stock options</li> <li>Additional share of the Platinum Pool</li> </ul>	<ul style="list-style-type: none"> <li>\$300,000 earned position bonus</li> <li>\$10,000/month lifestyle credit</li> <li>Additional share of the Platinum Pool</li> <li>Additional 10,000 stock options</li> </ul>



## QUICK START BONUS

Earned in your first 30 days<sup>†</sup>

QUALIFIED IMRs	PERSONAL CUSTOMER POINTS	BONUS
2	12	\$250
3	15	\$400
4	20	\$600
5	25	\$1000

<sup>†</sup>Earn 50% bonus amount if done in first 60 days

## EARNED POSITION BONUSES

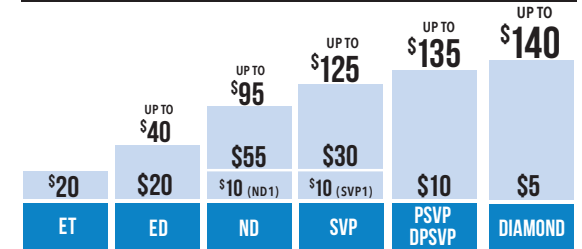
Qualification period begins on representative start date\*

POSITION*	DAYS TO QUALIFY FOR POSITION	BONUS
ED	60	\$750
ND	90	\$1,500
SVP	180	\$5,000

\*See reverse side of document for position qualification requirements

## CUSTOMER ACQUISITION BONUS (CABS)

Paid when new IMR qualifies within first 30 days



## OPEN-LINE BONUSES

Bonuses based on total number of new IMRs in a representative's open-line that enroll in a calendar month and qualify in their first 30 days<sup>°</sup>

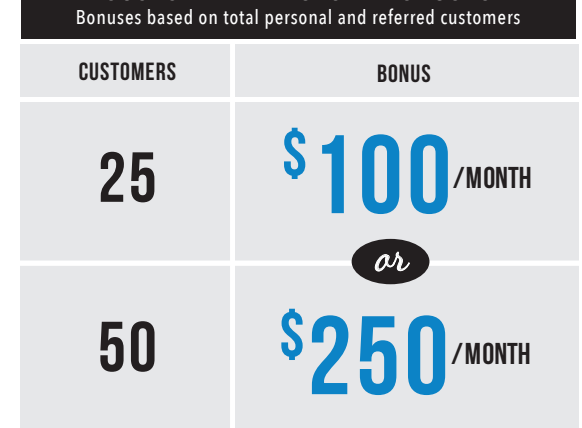
EXECUTIVE TRAINER (ET)		EXECUTIVE DIRECTOR (ED)		NATIONAL DIRECTOR (ND)		SENIOR VICE PRESIDENT (SVP)	
# OF QIMRS	BONUS	# OF QIMRS	BONUS	# OF QIMRS	BONUS	# OF QIMRS	BONUS
3	\$100	5	\$500	15	\$2,000	25	\$2,000
5	\$250	10	\$1,250	30	\$4,500	50	\$4,500
10	\$1,000	15	\$2,000	50	\$8,000	75	\$7,000
15	\$1,750	20	\$2,750	75	\$12,500	100	\$10,000
20	\$2,500	30	\$4,500	100	\$17,500	125	\$15,000
		40	\$6,250			150	\$20,000
		50	\$8,000			175	\$25,000
						200	\$30,000

All earned positions (ET and above) are eligible for ET open-line bonuses

<sup>°</sup>Personal TeeVee account OR TeeVee customer required to be paid open-line bonus

## CUSTOMER MILESTONE BONUSES

Bonuses based on total personal and referred customers



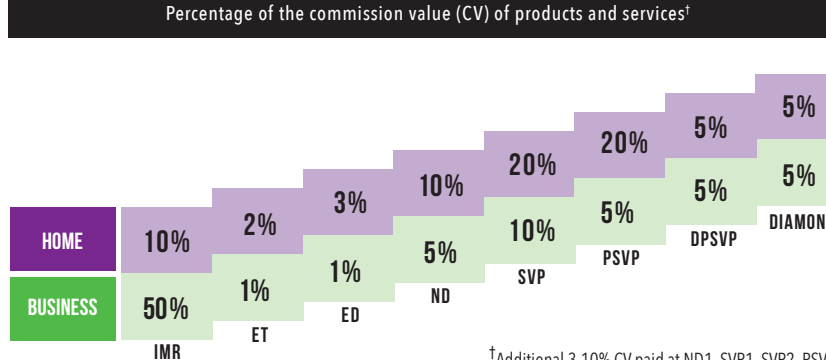
## COMMISSION ON PRODUCT SALES

25% of the selling price

PERSONAL CUSTOMER POINTS	PERSONAL COMMISSION	UPLINE CV
0-24	10%	15%
25-49	15%	10%
50+	20%	5%

## RESIDUAL COMMISSION ON PERSONAL, REFERRED AND TEAM SALES

Percentage of the commission value (CV) of products and services<sup>†</sup>



<sup>†</sup>Additional 3-10% CV paid at ND1, SVP1, SVP2, PSVP1

## PLATINUM POOL

Pool shared by all qualified PSVPs based on production

